April 18, 2017 Regular Meeting Board of Supervisors

Item #9g – Sheriff Vehicle Comparison and 5-Year Fiscal Gap Analysis

Jeff Walters; Janet Dutcher; Sheriff Braun

Potential Sheriff/Jail Vehicles

Ford Interceptor



Ford Expedition



Chevrolet Tahoe



EXHIBIT 1

CHEVY

Tahoe 4X4 PPV

	MAKE	MODEL	PURSUIT RATED?	PURCHASE PRICE	EQUIPMENT	TOTAL COST
Jail Transport	CHEVY	Tahoe 4X4 SSV	NO	\$41,687	\$17,782	\$59,469
Jail Tra	FORD	Expedition 4X4	NO	\$43,798	\$17,529	\$61,327
			PURSUIT	PURCHASE		TOTAL
	MAKE	MODEL	PURSUIT RATED?	PURCHASE PRICE	EQUIPMENT	TOTAL COST
	MAKE FORD	MODEL AWD Interceptor			EQUIPMENT \$35,806	

YES

\$43,507

\$73,914

\$30,407

MOTOR POOL Sheriff Vehicles

- Accounting Practices
- **Pricing Decisions**
- Financing Issues
- Financing Recommendations

Internal Service Fund (ISF) Accounting Practices

- **REVENUES** = Fees to user
 - County departments
- FULL Cost Reimbursement
 - Operating costs
 - Capital replacement (AKA Depreciation)

• METHODOLOGY =

- Vehicle Life-time cost / Useful mileage
- Total Cost / Units = Cost per Unit

Pricing Decisions

1. Service Needs of Sheriff?

- How many vehicles
- How many miles

2. Type of Vehicle(s)? – how much does it cost ...

- Purchase
- Operate
- Replace

3. Useful life (maximum mileage)?

• 5 years or 26,000 miles per year

4. Replacement Cost?

FINANCING ISSUES

- 1. Sheriff net contributions
 - Contributions Operating Cost Vehicle Purchases = \$(75,700)
- 2. Insufficient capital reserves to sustain replacement of fleet

3. Maximum mileage reached in three years, not five

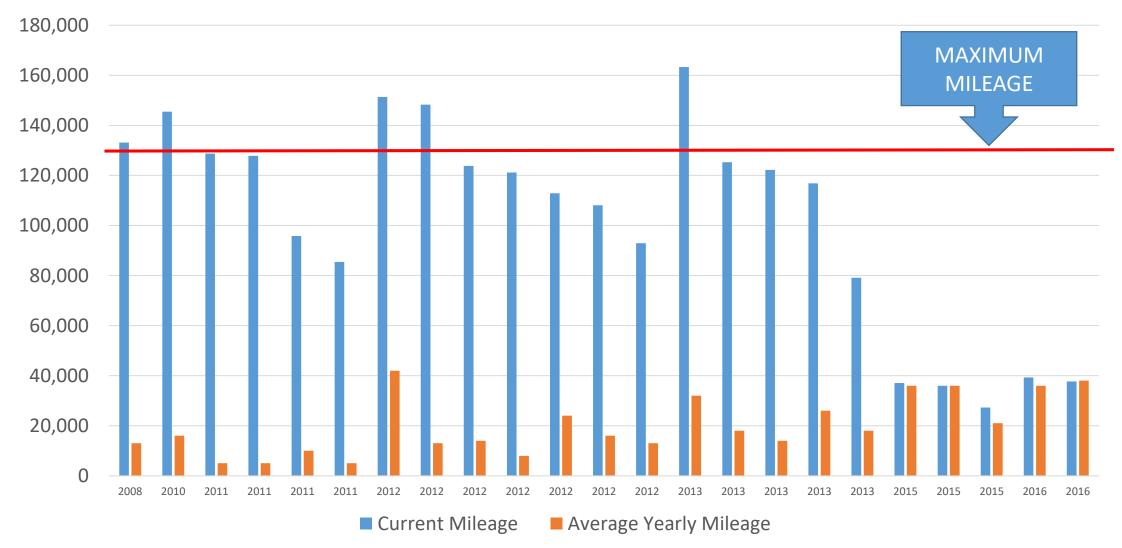
CURRENT FLEET PROFILE

Use Type	# of Vehicles	Average Odometer	Average Miles per Year	Average Age	Average Years to Replacement	# of Vehicles Over Mileage Limit
Patrol	18	97,075	23,500	4.17	1.4	4
Patrol - unassigned	5	122,303	7,200	5.60	1.1	1
Command	2	98,115	18,000	4.00	1.8	
Jail/Court	5	88,300	6,640	6.40	7.2	
SAR/OES	6	56,716	3,133	8.50	31.4	1
Utility	2	52,056	2,750	14.50	39.3	
	38					6

CURRENT REPLACEMENT RESERVE 2008 – as of Feb. 2017 – 9 Years

CONTRIBUTIONS		\$2,104,562
MAINTENANCE COSTS	35%	(737,321)
VEHICLE PURCHASES	69%	(1,442,941)
BALANCE, as of Feb. 2017	(4%)	\$(75 <i>,</i> 700)

Patrol Vehicles - Fleet Profile



REPLACEMENT REQUIREMENTS - Through FY 2022-2023

FISCAL YEAR	PATROL	COMMAND/SA R	JAIL TRANSPORT	TOTAL VEHICLES	TOTAL COSTS
2016-2017	2	-	-	2	\$152,000
2017-2018	3	2	-	5	\$362,000
2018-2019	4	-	1	5	\$364,000
2019-2020	4	2	-	6	\$500,000
2020-2021	4	-	-	4	\$364,000
2021-2022	4	-	-	4	\$388,000
2022-2023	2	2	1	5	\$467,000
AVERAGE	3.3	0.86	0.29	4.43	\$371,000

FINANCE RECOMMENDATIONS

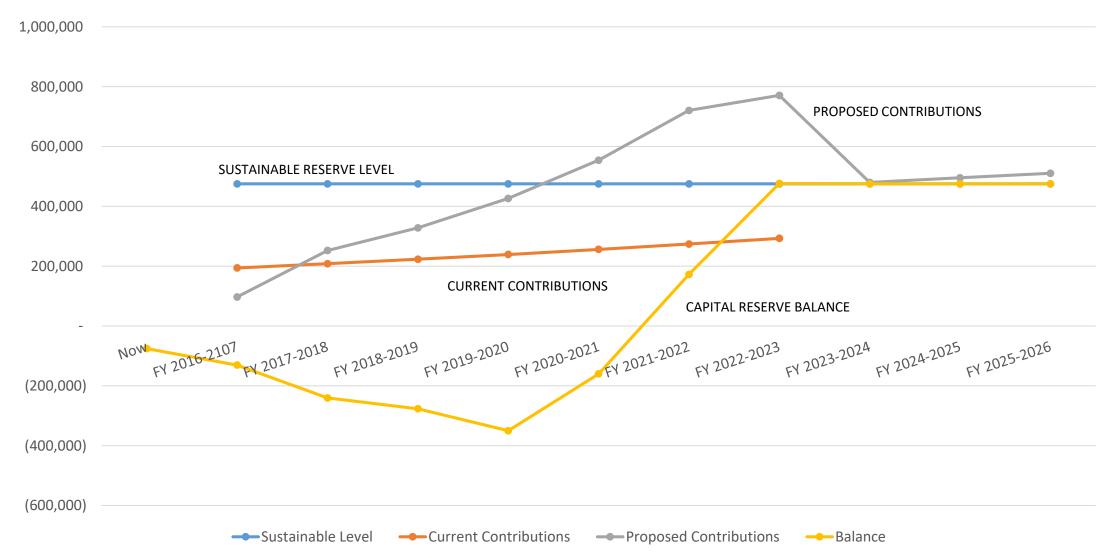
- Separate capital replacement reserve for Sheriff
 Fleet
- Five-year projections to gauge fiscal sustainability
- Increase capital replacement mileage rates by 30%

CAPITAL REPLACEMENT RESERVE

Recommendation – 30% increase

CURRENT BUDGET	200/ DICDEASE		
IKEND	30% INCREASE	PURCHASES	BALANCE
			(75,700)
97,000	-	(152,000)	(130,700)
104,000	148,200	(362,000)	(240,500)
111,000	216,900	(364,000)	(276,600)
119,000	307,300	(500,000)	(350,300)
127,000	427,200	(364,000)	(160,100)
136,000	584,500	(388,000)	172,400
146,000	624,900	(467,000)	476,300
	TREND 97,000 97,000 104,000 111,000 119,000 127,000 136,000	TREND 30% INCREASE 97,000 - 97,000 - 104,000 148,200 111,000 216,900 119,000 307,300 127,000 427,200 136,000 584,500	TREND 30% INCREASE PURCHASES 97,000

RECOMMENDED SHERIFF VEHICLE REPLACEMENT RESERVE



April 18, 2017 Regular Meeting Board of Supervisors

Item #12a – South County Facility Workshop

Public Comment – Drew Hild

Lease vs Building Calculation Sheet

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				Proposed Lease	Existing Lease		
Existing Facility - SCM Useable				30,446	SCM SF		21,545
Proposed Rent	\$	1.65			Minaret SF	-	10,688
Proposed CAM	\$	0.75			Total SF In Mammoth	-	32,233
Total Proposed Rent	\$	2.40	\$	50.235.90	SCM Total Rent + CAM	\$	65,632.33
Total Proposed CAM	Ŷ	2.10	\$	'	Minaret Rent + CAM	\$	20,265.00
Total Monthly Rent			\$	73,070.40		\$	85,897.33
Total Years in Term		12	Ļ	75,070.40	Savings over old lease	Ŷ	03,057.00
Annual Increase to Cam		3.00%			SCM Current Rate	\$	2.36
Annual Increase to Rent		3.00%			SCM New Rate	\$	1.65
Total Rent Paid		5.0070		8,555,392.53		\$	0.71
Total CAM Paid					SCM Remaining Term (Mos.)	Ŷ	30
Total Rental and CAM Paid					Savings NOW over old lease	Ś	458,908.50
				12,444,207.02		Ť	
Alternative One - New Facility (County	Only	d)	Prop	osed New Bldg			
Proposed Useable Square footage	Unity		FIOP		Total Project Cost Financed	\$	30,039,000.00
Rentable Add On Factor					Debt Rate	Ŷ	4.00%
					Amortization Years		4.00%
Total Square footage for Costs				42,100	Monthly Debt Payments	\$	133,005.10
Proposed Hard Cost Per SF of Building			\$	575 00	Operating Cost Rate SF	\$ \$	0.75
-		20%		575.00	YR 1 - Operating Cost Per Mo		31,620.00
Soft Costs Additions (Architects, Permits, Etc.) Total Costs Hard and Soft per SF		20%	\$	600.00	Total Cost Per Month	ې \$	164,625.10
Total Costs hard and solt per sh			ç	050.00	Total Cost SF	\$	3.90
					Monthly Cost over SCM	\$	91,554.70
Total Building Cost (County Only)			\$	20 000 400 00	"Cash In Bank" at end of SCM	•	13,183,877.44
Total Building Cost (County Only) Parking Cost	¢7	,500.00	Ļ	29,090,400.00	cash in bank at end of selvi	Ŷ	13,103,077.44
Parking Ratio (Per Building Code)	<i>,</i> ۲ ډ	,500.00			ReCap of Total Costs		
		126			Total Debt	\$	30,039,000.00
Number of Parking spaces needed Total Cost of Parking (Surface Only)		120	\$	948 600 00	Total Interest Cost	ŝ	25,823,143.87
Total Cost of Farking (Surface Only)			Ŷ	540,000.00			20,020,240107
Table Association				20.020.000.00	Total Cost Including Finance	è	EE 063 143 97
Total Cost of Project			\$	30,039,000.00	Total Cost Including Finance	\$	55,862,143.87
			\$	122		\$	55,862,143.87
Alternative Two - New Facility TOML &	Мо	no	\$	osed New Bldg wit	th TOML		NULL CONTRACTOR
Alternative Two - New Facility TOML & Proposed Mono Useable Square footage	Мо	no	\$	osed New Bldg wit 34,000	th TOML Debt Financing	\$ \$	43,291,500.00
Alternative Two - New Facility TOML & Proposed Mono Useable Square footage Proposed TOML Useable Square footage	Mo	no	\$	osed New Bldg wit 34,000 15,000	th TOML Debt Financing Debt Rate		43,291,500.00 4.00%
Alternative Two - New Facility TOML & Proposed Mono Useable Square footage Proposed TOML Useable Square footage Subtotal	Mo	no	\$	osed New Bldg wit 34,000 15,000 49,000	th TOML Debt Financing Debt Rate Amortization Years	\$	43,291,500.00 4.00% 35
Alternative Two - New Facility TOML & Proposed Mono Useable Square footage Proposed TOML Useable Square footage Subtotal Rentable Add On Factor	Mo	no	\$	osed New Bldg wit 34,000 15,000 49,000 24%	th TOML Debt Financing Debt Rate Amortization Years Monthly Debt Cost	\$	43,291,500.00 4.00% 35 191,683.83
Alternative Two - New Facility TOML & Proposed Mono Useable Square footage Proposed TOML Useable Square footage Subtotal	Mo	no	\$	osed New Bldg wit 34,000 15,000 49,000 24%	th TOML Debt Financing Debt Rate Amortization Years Monthly Debt Cost Operating Cost Rate	\$ \$ \$	43,291,500.00 4.00% 35 191,683.83 0.75
Alternative Two - New Facility TOML & Proposed Mono Useable Square footage Proposed TOML Useable Square footage Subtotal Rentable Add On Factor Total Square Footage for Costs	Mo	no	\$ Prop	osed New Bldg with 34,000 15,000 49,000 24% 60,760	th TOML Debt Financing Debt Rate Amortization Years Monthly Debt Cost Operating Cost Rate Operating Cost Mo.	\$ \$ \$ \$	43,291,500.00 4.00% 35 191,683.83 0.75 36,750.00
Alternative Two - New Facility TOML & Proposed Mono Useable Square footage Proposed TOML Useable Square footage Subtotal Rentable Add On Factor Total Square Footage for Costs Proposed Hard Cost Per SF of Building	Mo		\$ Prop \$	osed New Bldg with 34,000 15,000 49,000 24% 60,760	th TOML Debt Financing Debt Rate Amortization Years Monthly Debt Cost Operating Cost Rate Operating Cost Mo. Total Cost	\$ \$ \$ \$ \$	43,291,500.00 4.00% 35 191,683.83 0.75 36,750.00 228,433.83
Alternative Two - New Facility TOML & Proposed Mono Useable Square footage Proposed TOML Useable Square footage Subtotal Rentable Add On Factor Total Square Footage for Costs Proposed Hard Cost Per SF of Building Soft Costs Additions (Architects,Permits, Etc.)	Mo	<u>no</u> 20%	\$ Prop \$	osed New Bldg wit 34,000 15,000 49,000 24% 60,760 575.00	th TOML Debt Financing Debt Rate Amortization Years Monthly Debt Cost Operating Cost Rate Operating Cost Mo. Total Cost Total Cost SF	\$ \$ \$ \$ \$ \$ \$ \$	43,291,500.00 4.00% 35 191,683.83 0.75 36,750.00 228,433.83 4.66
Alternative Two - New Facility TOML & Proposed Mono Useable Square footage Proposed TOML Useable Square footage Subtotal Rentable Add On Factor Total Square Footage for Costs Proposed Hard Cost Per SF of Building	Mo		\$ Prop \$	osed New Bldg wit 34,000 15,000 49,000 24% 60,760 575.00	th TOML Debt Financing Debt Rate Amortization Years Monthly Debt Cost Operating Cost Rate Operating Cost Rate Operating Cost Mo. Total Cost Total Cost SF Total Debt	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	43,291,500.00 4.00% 35 191,683.83 0.75 36,750.00 228,433.83 4.66 43,291,500.00
Alternative Two - New Facility TOML & Proposed Mono Useable Square footage Proposed TOML Useable Square footage Subtotal Rentable Add On Factor Total Square Footage for Costs Proposed Hard Cost Per SF of Building Soft Costs Additions (Architects,Permits, Etc.) Total Costs Hard and Soft per SF			\$ Prop \$ \$	osed New Bldg wit 34,000 15,000 49,000 24% 60,760 575.00 690.00	th TOML Debt Financing Debt Rate Amortization Years Monthly Debt Cost Operating Cost Rate Operating Cost Rate Operating Cost Mo. Total Cost Total Cost SF Total Debt Total Interest Cost	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	43,291,500.00 4.00% 35 191,683.83 0.75 36,750.00 228,433.83 4.66 43,291,500.00 37,215,707.35
Alternative Two - New Facility TOML & Proposed Mono Useable Square footage Proposed TOML Useable Square footage Subtotal Rentable Add On Factor Total Square Footage for Costs Proposed Hard Cost Per SF of Building Soft Costs Additions (Architects,Permits, Etc.) Total Costs Hard and Soft per SF Total Building Cost (County & TOML) No Park	ing	20%	\$ Prop \$	osed New Bldg wit 34,000 15,000 49,000 24% 60,760 575.00 690.00	th TOML Debt Financing Debt Rate Amortization Years Monthly Debt Cost Operating Cost Rate Operating Cost Rate Operating Cost Mo. Total Cost Total Cost SF Total Debt	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	43,291,500.00 4.00% 35 191,683.83 0.75 36,750.00 228,433.83 4.66 43,291,500.00
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Alternative Two - New Facility TOML & Proposed Mono Useable Square footage Proposed TOML Useable Square footage Subtotal Rentable Add On Factor Total Square Footage for Costs Proposed Hard Cost Per SF of Building Soft Costs Additions (Architects,Permits, Etc.) Total Costs Hard and Soft per SF Total Building Cost (County & TOML) No Park Parking Cost Parking Ratio Number of Parking spaces needed Total Cost of Parking (Surface Only) Total Cost of Project Summary Costs over Term of Lease 12 Years Total Rent Payments Total Cam Payments Total Occpancy Cost over 12 Years	ing	20% ,500.00 3	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	osed New Bldg with 34,000 15,000 49,000 24% 60,760 575.00 690.00 41,924,400.00 1,367,100.00 43,291,500.00 Sierra Center 8,555,392.53 3,888,814.79	th TOML Debt Financing Debt Rate Amortization Years Monthly Debt Cost Operating Cost Rate Operating Cost Mo. Total Cost Total Cost SF Total Debt Total Interest Cost Total Cost Including Finance *Parking Structure May Be Re Structured Parking would alm	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	43,291,500.00 4.00% 35 191,683.83 0.75 36,750.00 228,433.83 4.66 43,291,500.00 37,215,707.35 80,507,207.35 80,507,207.35 ed at higher Cost double the cost <u>New Building</u> 19,152,735.04 5,385,023.70 24,537,758.74

April 18, 2017 Regular Meeting Board of Supervisors

Item #12a – South County Facility Workshop

Public Comment – Jay Bretton

Mono County's South County Government Building 30,000 Square Feet

Development Analysis

Development Costs			
Land Costs	Ş		
Construction Costs	\$	18,000,000	
Soft Costs	\$	6,300,000	
Land Development	\$	1,600,000	
General & Administrative		Ś	
Financing	\$	26,907,166	
Furniture, Fixtures & Equipment		Ś	
Cost of Escalation	\$	4,500,000	
Contigency	<u>\$</u>	900,000	
Total Costs	\$	58,207,166	
Monthly Mortgage Payment will be:	\$	138,588.49	

Assumptions

Development Costs

Size of Building: 30,000 Square Feet

Land Costs: Unknown Cost Mono County Will Allocate

Construction Costs: \$600 / Square Foot

Soft Costs: 35% of Construction Costs - Permits, Project Manager, Construction Mnagement, Land Plan, Architecture, Enginering, Accounting, etc.

Land Site & Development Costs: Grading, Utilities, Paving, Drywells Storm Drains, Curb & Gutters, Walkways & Landscaping \$ 1 Mil / 1 Acre

General & Administrative: Unknown

Financing: Term of 35 Years, 4% Interest

Furniture, Fixtures & Equipment: Unknown

Estimated Cost of Escalation over Time - 5% per year to the Midpoint of Construction

Contigency: Cost Overruns & Unexpected Costs - 5% of Construction Costs

4/17/17