

March 12, 2019
Regular Meeting
Item # 7c
Public Works
Solid Waste Div.
Future Solid Waste
Services
Presentation

D & S Waste Removal Inc.

Hwy 95A East #3

Yerington, Nevada 89447

Solutions to the Pre and Post Closing of the Benton Crossing Landfill

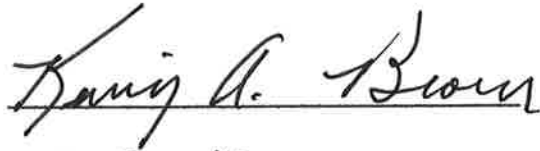
The outcome of the Solid Waste Taskforce Meetings and proposals for the board to consider have identified solutions that in a nutshell been pushed by the Town of Mammoth Lakes, and Mammoth Disposal, (Waste Connections), and there needs to obtain property to put something in for themselves, because of their inability to obtain land and have options in their own town to get rid of their MSW when Benton Crossing closes, this RFP has become a high priority! Without this RFP as it stands right now would leave the Town with no-where too dump their Waste. I don't want to see this happen as much as the next guy, I have no problem if you want to let them put something in on your property for their own use as long as we can do the same. As I have repeatedly said in all these meetings and for years, that we just want a long term franchise and let us go to work. We as a small company with our 40 years of experience can take care of the whole county with no problems. We do not need to bid on an expensive RFP at Pumise Transfer Station that will not be economical or affordable to the citizens or commercials of Mono County. Since the day we have started in Mono County in 2003, our main goal was to provide the best service for the best possible price for the people. This RFP and the scope in which it covers will cost the people of Mono County Millions of Dollars and tonnage fees that will for most people be almost completely out of reach of many of the people of Mono County We at D&S Waste Removal, Inc. can-not sit idly by and allow this to happen. We along with everyone else knows that in the transition to and after closure that prices will go up some, but nowhere near the amount they would if the County decided to stay in the Waste business or the RFP was awarded out to one of the Bidders. What follows is the best solution for the Citizens, Commercials and other Companies of Mono County. This will keep the costs down to a minimal and allow us a lot of room for movement and change in the future as the waste and recycling industry change and technology catches up and becomes more economical and feasible.

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1. Our proposal keeps the tonnage fees at or near existing fees now. This would be our price. We assume that Mono County would like to add on a certain amount of costs to a ton of garbage to help and assist in their costs of their program and post closure fees. What-ever that cost would be is the final price per ton.
2. We need to invest in our infrastructure, so we would require a long term Franchise of a minimum of 20 Years.
3. There is no interest or benefit to us to split the county. If anything we believe that we should be the only Franchise hauler in Mono County since we pick up the whole County residentially and commercially. We have never refused service to anyone in the county or for any part of the county because of distance or weather. We have never just cherry picked accounts out and not done the grunt work in the same area. Also D&S Waste has far superior strategic ability to service Mono County from so many locations, Smith Valley, Lee Vining Yerington, and Laws. We also have availability of 18 different trucks to serve Mono County. There is no one in this county that can do what we do.
4. We have our own property to build on and two other Transfer Stations at our disposal to get rid of waste. And with improvements to Chalfant and Paradise Transfer Stations would allow us to get rid of waste in any weather situation unless we are prohibited to do so by road closures. And with the modifications to Paradise would allow the community of Crowley to have a place to dump residential and light C&D after Benton Crossing closes or at such time we find property in Crowley and or The Town of Mammoth completes there Transfer Station. We would fund our own infrastructure on our own property and allow Mono County first right of refusal if it so desires to purchase the property and infrastructure in the future.
5. Move your current operations of Heavy C&D, Hazardous Waste, Metal, Green Waste and any other required services to Pumise T/S and utilize your own employees as you do now.
6. Keep your Transfer Station Contract the same, it is working perfectly and is at the best price you can get. You used to pay \$44,000.00/month to Mammoth Disposal and we were able to save you \$16,000.00 to \$18,000.00/month on our bid. If you are to wrap all this up in an RFP, you are going to pay so much more.
7. So in sense there will not have to be a lot of change. To get started sooner than later we would like to get a discount of exported waste fees the approval and agreement of acceptance from Mono County that this is a go, extension of our franchise and hauling contract so we can get to work improving the infrastructures of the current Transfer Stations and working towards the building of our own Transfer Station on our own property.

Number 7 is very important no matter with the ongoing discussions and directions of staff, for we are behind the eight ball on building and completing projects to be ready for the closing of

the Benton Crossing Landfill. With these changes completed now would at least give us the ability to service Mono County without interruption if things don't go as planned and projects not complete at the time of the closing. Thank you for your time and your consideration of this proposal. Please, if you have any questions and need more info, don't hesitate to ask. I'll do everything in my power to give you the answer's you need.



Kevin A. Brown/Manager

D&S Waste Removal, Inc.



Date